



2020 Logistics Services Report

Logistics central to creating wealth in Gainesville-Hall County MSA

Gainesville, GA – Monday, September 23, 2019: The **Greater Hall Chamber of Commerce**, in partnership with the **Georgia Center of Innovation Logistics**, has released the third annual study of the growing Logistics Services Industry for the Gainesville-Hall County Metropolitan Area. The report underscores the impact of **4,800 direct jobs supported by 76 logistics service businesses**. The current study highlights a growth in the number of logistics service providers from 65 in 2015 to 76 in 2019 with a significant increase in employment from some 1,900 employees in 2015 to just over 4,800 in 2019.

“Gainesville-Hall County has developed into a growth center for expertise in freight brokerage, third-party logistics (3PL), cold-chain logistics and transportation services for freight,” reports Tim Evans, Vice President of Economic Development for the Greater Hall Chamber of Commerce.

Many firms noted in the Chamber’s study have expanded in recent years, including Clipper Petroleum, Eskimo Cold Storage, Mansfield Energy Corporation, Performance Foodservice, Simpson Trucking & Grading, Syfan Logistics and Tribe Transportation.

The recent employment growth at logistics service providers in Gainesville-Hall County underscores the increasing need for specialized workforce development programs for logistics. Nationally, there is an acute shortage of commercial truck drivers as a result of industry growth, retirements and the scheduling requirements of Electronic Logging Devices. Lanier Technical College has implemented new programs on their Hall County, Georgia campus that provide training and specialized skills needed by logistics service providers and other businesses.

Dr. Ray Perren, President of Lanier Technical College stated, “The new home for Lanier Technical College in Hall County has allowed us to offer a commercial truck driving program on campus for the first time and new diesel technology and logistics management programs designed to support the logistics industry. The new facility also allowed us to expand on successful programs in material handling and ammonia refrigeration technologies used in cold-chain logistics.”

In the July 2019 issue of *Inbound Logistics*, the magazine named Gainesville-Hall County based Syfan Logistics a “Top 100 3PL” in the Nation for the sixth year in a row. Syfan Logistics and the University of North Georgia’s Mike Cottrell College of Business identified another opportunity to offer specialized training to students by forming a mutually beneficial partnership. Mike Cottrell College of Business faculty and Syfan Logistics officials worked closely to develop curriculum for the Bachelor of Business Administration degree. Currently, 37 students are pursuing the BBA with concentration in Supply Chain Management and Logistics. Furthermore, the University of North Georgia (UNG) is planning to offer a supply chain management camp to high school students in summer 2020 in partnership with Hall County Schools and Syfan Logistics.

Evans noted, “Gainesville-Hall County is known for creating new wealth through manufacturing, and the I-85 corridor is a growing center for large distribution and e-fulfillment facilities. Logistics is an integral part of the value chain for manufacturing and distribution. Our logistics service providers have built a reputation of moving inventory and products very efficiently.”

Logistics service providers in Gainesville-Hall County have a strong concentration of logistic service consumers in the region’s manufacturing and distribution sectors. And, Georgia’s importance in trade routes and the international transportation network allows local logistics service providers to compete on a global scale.

Tatsumi Intermodal of Japan operates its North American third party and export logistics business from Gainesville-Hall County. Arrik Williams, Business Expansion Manager of Tatsumi said, “Tatsumi has had four major expansions since we located our North American business in Gainesville-Hall County in 2001. Recently, we completed a new, 112,000 square foot facility expansion that provides us another 200,000 square feet of future business growth. The business relationships and logistics innovations developed in Georgia have helped us provide better customer service and grow in business.”

“Georgia’s vast logistics network allows us to serve as a gateway to global commerce,” said Matt Markham, Director for the Center of Innovation for Logistics. “With the world’s busiest airport in Atlanta, the nation’s fastest growing port in Savannah and expansive rail and highway systems, companies know that when they locate here, they will have no problem sending their products around the world. With new investments like the Northeast Georgia Inland Port and more on the way, we are committed to maintaining our competitive edge in logistics in the years to come.”

Hall County is a major exporter of finished goods from agricultural equipment, transportation equipment and poultry products with some individual businesses exporting more than 1,000 cargo containers per month. Currently, cargo is moved by truck 250 miles or more to and from regional container port facilities, including the Port of Savannah. Recent infrastructure improvements in the Georgia Ports Authority’s Mason Mega Rail Terminal at the Port of Savannah are making it possible to move more cargo by rail to and from inland port terminals like the Northeast Georgia Inland Port, which will be developed in the Gateway Industrial Centre near Highway 365 in North Hall County.

Many of Hall County’s logistics service providers will participate in the upcoming industry events, like the Greater Hall Chamber’s upcoming 2019 Fall Job Fair & Career Expo at the Gainesville Civic Center on September 24 and the 2019 Industry Appreciation Luncheon on November 13 at the Chattahoochee Country Club. The 2020 Annual Transportation Forum will be held on March 12, 2020 at the University of North Georgia Gainesville Campus.

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About the Gainesville-Hall County Economic Development Council

The Gainesville-Hall County Economic Development Council is a public-private partnership of the Greater Hall Chamber of Commerce, Hall County and the Cities of Gainesville, Flowery Branch, Lula and Oakwood. The Economic Development Council provides one-stop marketing and economic development services to support the community’s efforts in existing industry retention, workforce development, small business development, business recruitment and retail development. www.greaterhallchamber.com

About the Georgia Center of Innovation for Logistics

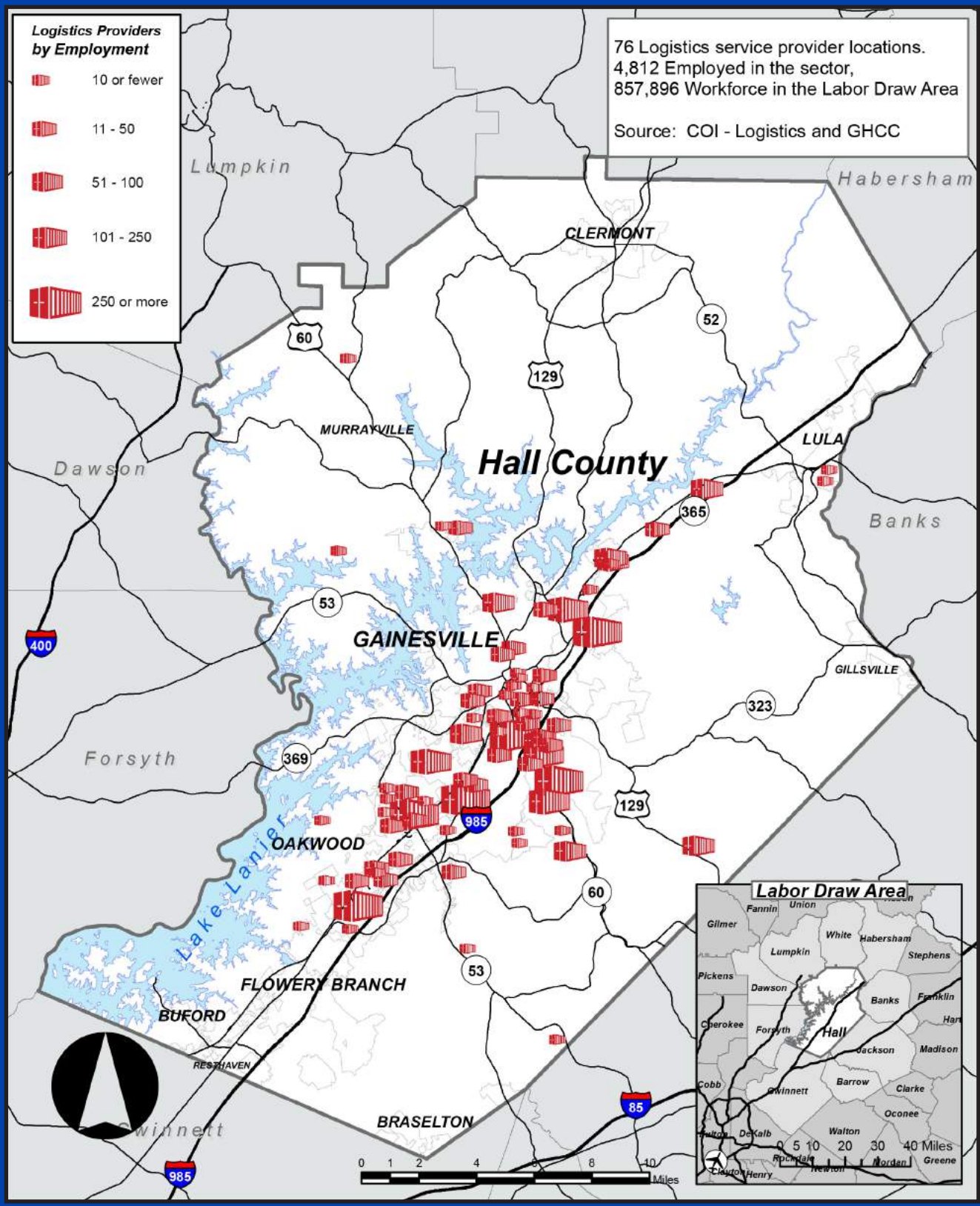
The Center of Innovation for Logistics is the leading statewide resource for fueling logistics industry growth and global competitiveness. The Center provides the technical industry expertise, collaborative research, and partnerships needed to help the industry connect, compete and grow globally. www.georgialogistics.com

**Logistics Providers
by Employment**

-  10 or fewer
-  11 - 50
-  51 - 100
-  101 - 250
-  250 or more

76 Logistics service provider locations.
4,812 Employed in the sector,
857,896 Workforce in the Labor Draw Area

Source: COI - Logistics and GHCC



2020 Logistics Service Providers in the Gainesville-Hall County MSA

COMPANY	ADDRESS	CITY	STATE	ZIP CODE	WEBSITE	EMPLOYEES	DESCRIPTION
A & A Transport & Storage, Inc.	5404 Stone Trace	Gainesville	GA	30504		4	Trucking - Motor Freight
A Cooper Logistics, Inc.	4239 Mundy Mill Road, Suite A	Oakwood	GA	30566	www.acooperlogistics.com	5	Logistics
Ace Freight Consolidation	4079 Chamblee Road	Oakwood	GA	30566	www.acehardware-vendors.com	6	Freight Consolidation - Hardware
Adams Transfer & Storage	800 Georgia Avenue	Gainesville	GA	30501	www.theadamscompanies.com	5	Warehouse Logistics
Aim Transportation Solutions	2975 Old Oakwood Road	Gainesville	GA	30504	www.aimntls.com	42	3PL, Leasing, Rental, Integrated Solutions & Maintenance
Americold Logistics	1680 Candler Road	Gainesville	GA	30507	www.americold.com	68	Warehousing & Storage - Refrigerated
Arrow Truck Lines	1216 Industrial Boulevard	Gainesville	GA	30501		17	Trucking - Motor Freight
Boost Transport	2110 Chicopee Mill Road, Suite A	Gainesville	GA	30504	www.boosttransport.net	14	Warehousing - Dry Goods, Order Fulfillment, LTL & Trucking
Capable Express, LLC	4107 Flat Creek Road	Oakwood	GA	30566	www.capabletrucks.com	25	Trucking - Freight
Capstone Logistics LLC	3501 Old Oakwood Road	Oakwood	GA	30566	www.capstonelogistics.com	20	3PL, Distribution & Logistics Services
CBT, Inc.	4281 McBrayer Road	Oakwood	GA	30566	www.cbtoakwood.com	30	FAK, Dry & Refrigerated LTL, Cross Border Capability
Charles G Lawson Trucking, Inc.	875 W. Ridge Road	Gainesville	GA	30501		25	Trucking - Liquid & Dry Bulk
Chaser Transport	5711 Cobb Street	Lula	GA	30554	www.chasertransport.com	10	Trucking & Distribution - Food
Chestnut Mountain Logistics	4823 Winder Highway	Flowery Branch	GA	30542		3	Transportation Logistics
Clipper Petroleum	5317 T.L. Bower Way	Flowery Branch	GA	30542	www.clipperpetroleum.com	465	Distribution - Petroleum
Concept Packaging Group	2664 White Sulphur Road	Gainesville	GA	30501	www.concept-pkg.com	2	Packaging & Labeling Services
Connect Logistics, Inc.	3292 Thompson Bridge Road, #350	Gainesville	GA	30506	www.connectlogisticsinc.com	18	Transportation Logistics Brokers
Corporate Storage LLC	2579 Monroe Drive	Gainesville	GA	30507	www.corporate-storage.com	30	Warehousing & Storage - Dry Food Grade & General Commodities
Crane Transport	4125 W. White Road	Oakwood	GA	30566	www.cranetransport-inc.com	300	Trucking - Motor Freight
D-Jay Petroleum, Inc.	874 Athens Street	Gainesville	GA	30501		6	Trucking and Distribution - Petroleum
Eagle Transportation Services	731 Queen City Parkway, #101	Gainesville	GA	30501	www.eagletransportcorp.com	5	Trucking - Motor Freight
Elliott Transport, Inc.	1612 Candler Road	Gainesville	GA	30507	www.elliotttrans.com	10	Refrigerated Trucking - Freight
Eskimo Cold Storage	3001 Athens Highway	Gainesville	GA	30507	www.eskimocold.com	95	Warehousing & Cold Storage
Explorers Transport, Inc.	5325 T.L. Bower Way	Flowery Branch	GA	30542	www.clipperpetroleum.com/explorers	27	Distribution - Petroleum
Falcon Packaging of Georgia	5445 Rafe Banks Drive	Flowery Branch	GA	30542		7	Packaging Services - Corrugated Boxes
FedEx Ship Center	2145 Hilton Drive	Gainesville	GA	30501		72	Mailing & Shipping Services
Formosa Container Line, Inc.	2850 White Sulphur Road	Gainesville	GA	30501	www.formosausa.com	1	Freight-Forwarding
Freedom Trans USA LLC	672 Lanier Park Drive	Gainesville	GA	30501	www.freedomtransusa.com	145	Trucking - Heavy Hauling
GTO 2000, Inc.	2555 Flintridge Road NE	Gainesville	GA	30501	www.gto2000.com	50	Transportation Logistics
Haynes Trucking Co.	1699 Hancock Avenue Ext.	Gainesville	GA	30501		17	Trucking - Heavy Hauling
Hollis Logistics Services LLC	4515 Cantrell Road	Flowery Branch	GA	30542	www.hollislogistics.com	3	Transportation Logistics & Warehousing
Hollis Transport Agency, Inc.	4515 Cantrell Road	Flowery Branch	GA	30542	www.hollistransport.com	20	Trucking & Transportation
J Transport, Inc.	3640 Old Oakwood Road	Oakwood	GA	30566	www.jtransport.net	5	Trucking - Motor Freight
JBS Carriers	4547 Railroad Street	Oakwood	GA	30566	www.jbscarriers.com	28	Trucking - Motor Freight
JPM Distribution	3755 Robinson Drive	Oakwood	GA	30566		1	Distribution
K & D Transportation, Inc.	4947 Mundy Mill Road	Oakwood	GA	30566		3	Trucking-Transportation Brokers
Landmark Logistics, Inc.	2066 Atlas Circle	Gainesville	GA	30501	www.landmarklogistics.net	13	Transportation & Logistics Management
Lanier Cold Storage	3801 Cornelia Highway	Lula	GA	30554	www.laniercoldstorage.com	100	Logistics - Refrigerated Storage
Lanier Cold Storage South	1161 Candler Road	Gainesville	GA	30507	www.laniercoldstorage.com	50	Refrigerated Warehousing & Storage
Leon Farmer & Co.	2851 White Sulphur Road	Gainesville	GA	30501	www.leonfarmer.com	85	Distribution - Anheuser-Busch
Mansfield Energy Corporation	1025 Airport Parkway	Gainesville	GA	30501	www.mansfield.energy	320	Distribution - Petroleum
Marquez Trucking, Inc.	1307 Calvary Church Road	Gainesville	GA	30507	www.marqueztrucking.com	25	Trucking - Motor Freight
Material Handling, Inc.	2318 Murphy Boulevard	Gainesville	GA	30504	www.mhiosa.net	5	Material Handling Equipment, Fork Truck Sales and Service
McGuire Logistics, Inc.	5711 Cobb Street	Lula	GA	30554	www.mcguirelogistics.com	4	Trucking-Transportation Brokers
McKann Transport	5659 Old Dahlonega Highway	Murrayville	GA	30564		4	Trucking-Transportation Brokers

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COMPANY	ADDRESS	CITY	STATE	ZIP CODE	WEBSITE	EMPLOYEES	DESCRIPTION
Mugele of America	1245 Palmour Drive	Gainesville	GA	30501	www.mugele.com	40	3PL, Distribution & Logistics Services
Norfolk Southern	116 Industrial Boulevard	Gainesville	GA	30501	www.nscorp.com	30	Line-Haul Railroads
Olympic Oil Company	476 Moreno Street	Gainesville	GA	30501		10	Distribution - Petroleum
Overdrive Logistics, Inc.	1856 Thompson Bridge Road, #107	Gainesville	GA	30501	www.overdrivelogistics.com	58	Trucking-Transportation Brokers
Parker Logistics Services	3735 Old Flowery Branch Road	Oakwood	GA	30566		3	Trucking & Logistics
Peach State Truck Brokers, Inc.	1555 Calvary Church Road	Gainesville	GA	30507		9	Trucking-Transportation Brokers
Peach State Truck Lines, Inc.	1555 Calvary Church Road	Gainesville	GA	30507		3	Trucking - Motor Freight
Performance Foodservice	3501 Old Oakwood Road	Oakwood	GA	30566	www.pfgmiltons.com	640	Distribution - Food
RDL Critical Logistics	955 Interstate Ridge Drive, Suite K2	Gainesville	GA	30501		10	Transportation Logistics
RWH Trucking, Inc.	2970 Old Oakwood Road	Gainesville	GA	30504	www.rwhtrucking.com	20	Trucking - Dry & Refrigerated Freight
S & C Transport, Inc.	3321 Jean Marie Lane	Gainesville	GA	30506		3	Trucking-Transportation Brokers
Season's Transport LLC	624 Green Street NE	Gainesville	GA	30501	www.seasonstransport.com	42	Freight Transportation Arrangement
Shoreline Transfer	195 Pearl Nix Parkway, Suite 4	Gainesville	GA	30501	www.shorelinetransfer.com	16	Transportation Logistics
Shoreline Transfer Express	195 Pearl Nix Parkway, Suite 4	Gainesville	GA	30501	www.shorelinetransfer.com	11	Trucking
Simpson Trucking and Grading	1364 Candler Road	Gainesville	GA	30507	www.simpsontrucking.com	222	Trucking and Grading
Smith-Bell Petroleum, Inc.	333 Boulevard NE	Gainesville	GA	30501	www.smithbell.net	4	Distribution-Petroleum
Specialized Transportation, Inc.	5475 Technology Parkway	Braselton	GA	30517		8	Trucking & Transportation
Stat Delivery	430 Broad Street SE	Gainesville	GA	30501		8	General Freight Trucking
Syfan Logistics	2037 Old Candler Road, Suite A	Gainesville	GA	30507	www.syfanlogistics.com	221	3PL, 4PL and Logistics Management
Syfan Transport	2037 Old Candler Road, Suite A	Gainesville	GA	30507	www.syfantransport.com	26	Trucking and Dedicated Fleets
Tatsumi Intermodal USA, Inc.	2850 White Sulphur Road	Gainesville	GA	30501	www.tatsumiusa.com	100	General Warehousing & Storage
Tatsumi Intermodal USA, Inc.	3275 Gateway Centre Parkway	Gainesville	GA	30507	www.tatsumiusa.com	25	Import & Export Warehouse Logistics
The Shipping Depot	3292 Thompson Bridge Road	Gainesville	GA	30506	www.shippingdepotusa.com	5	Packaging & Labeling Services
Tribe Transportation	2251 Jesse Jewell Parkway NE	Gainesville	GA	30507	www.tribetrans.com	558	Trucking
Triple M Trucking	1174 Airport Parkway	Gainesville	GA	30501		2	Trucking - Motor Freight
Turbo Sales and Leasing	2037 Old Candler Road	Gainesville	GA	30507	www.turbosalesandleasing.com	35	Terminal Tractor Dealer, (TICO) Full Sales, Service/ Repair, Renting/Leasing
United Logistics LLC	5509 Radford Road, Unit E	Flowery Branch	GA	30542	www.unitedlogistics.net	4	Trucking & Transportation Logistics
UPS Customer Center	2254 Centennial Drive	Gainesville	GA	30504	www.ups.com	170	Mailing & Shipping Services
Williams Transport Company	3945 Thurmon Tanner Parkway	Flowery Branch	GA	30542		15	Trucking & Transportation
Xpedient Logistics	2500 W. Park Drive	Gainesville	GA	30504	www.xpedient.com	33	Warehouse Logistics
XPO Logistics	2419 West Park Drive	Gainesville	GA	30504	www.xpologistics.com	291	Transportation & Logistics Services
Number of Logistics Firms - 76				Total Number of Employees - 4,812			